



# Session on Distributive Trades

25<sup>th</sup> Voorburg Group Meeting  
September 20-24, 2010

## **Mini-presentations on Turnover:**

Mary Beth Garneau - Canada  
Linda V.M. Praestin – Norway  
Sven Kaumanns – Eurostat

## **Mini-presentations of PPIs for Trade Margins:**

Michael Morgan – Australia  
Andre Loranger – Canada  
David Friedman - USA

# Industry Classification

## **ISIC Rev.4 code 46**

**G - Wholesale and retail trade; repair of motor vehicles and motorcycles**

**45 - Wholesale and retail trade and repair of motor vehicles and motorcycles**

**451 - Sale of motor vehicles**

**452 - Maintenance and repair of motor vehicles**

**453 - Sale of motor vehicle parts and accessories**

**454 - Sale, maintenance and repair of motorcycles and related parts and accessories**

**46 - Wholesale trade, except of motor vehicles and motorcycles**

**47 – Retail trade, except of motor vehicles and motorcycles**

2008-2009

2010-2011

## Industry Classification (2)

- ISIC does not distinguish between the wholesale and retail of motor vehicles
- NAICS includes this activity in its respective wholesale and retail trade sector
- Differences in classification of repair and maintenance activity

# Industry Classification (3)

ISIC Revision 4.0 Title	NACE Rev2	NAICS - US and Canada
4510 Sale of motor vehicles	45.11 Sale of cars and light motor vehicles 45.19 Sale of other motor vehicles	Wholesale merchants Wholesale agents and brokers 44111 New Car Dealers 44112 Used Car Dealers
4520 Maintenance and repair of motor vehicles	45.2 Maintenance and repair of motor vehicles	<b>81111 Automotive Mechanical and Electrical Repair and Maintenance</b> <b>81112 Automotive Body, Paint, Interior and Glass Repair</b> <b>81119 Other Automotive Repair and Maintenance</b>
4530 Sale of motor vehicle parts and accessories	45.31 Wholesale trade of motor vehicle parts and accessories 45.32 Retail trade of motor vehicle parts and accessories	Wholesale merchants Wholesale agents and brokers 44131 Automotive Parts and Accessories Stores 44132 Tire Dealers
4540 Sale, maintenance and repair of motorcycles and related parts and accessories	45.4 Sale, maintenance and repair of motorcycles and related parts and accessories	Wholesale merchants Wholesale agents and brokers 44122 Recreational vehicle dealers

# Where we are

- Wholesale Trade:
  - 2008 mini-papers on wholesale trade
  - 2009 tried to answer some of the questions raised in draft sector paper on wholesale trade
- Retail Trade
  - 2009 and 2010 mini-papers on Retail Trade
  - Previous work of Voorburg Group

# Wholesale issues

- Industry classification:
  - Assess the validity and necessity of continuing to combine wholesale and retail trade of motor vehicles and motorcycles into a separate division.
  - Consider whether the existing classification system provides consistent and appropriate guidance in the classification of establishments that are manufacturing sales branches and offices
  - Review the concept and application of the current guidelines for classification of Factoryless Goods Producers.

# Wholesale Industry Output

- Turnover = turnover, sales, shipments, receipts for services and other revenues
  - Industry output for SNA =
    - Net margins (goods)
    - Commissions (provision of service)
    - *Goods production (at basic prices)*
    - *Services (e.g. repair and maintenance)*
- Primary activities
- Secondary activities

# Retail Trade

- Past papers

- The Bank of Italy Survey on Large Food Retailing Firms : Motivation, Methodology, Results - 1998 – Rome
- Is It Necessary So, to Survey Very Small Firms ? :A case study on retail trade and services to households - 1998- Rome
- Use and Significance of Classifications for Retail Trade - 1999 – Christchurch
- A Survey on Business to Consumers (B2C) Retail Trade - 2000 - Madrid
- Retail trade by detailed product using administrative sources. (Swedish food sales statistics) - 2005 – Helsinki

- 2010

- 2 mini papers on retail turnover
- 1 paper on the impact of different ways of organizing distribution
- 3 mini papers on trade PPIs



# What is left?

- Repair and maintenance of automotive vehicles in distributive trades
- Which leads to the general question of repair and maintenance of everything else
  - Is repair and maintenance a service or manufacturing activity?